

# IT'S RIGHT IN OUR BACKYARD



DUBLIN  
CALIFORNIA

## General Business Information

### Dublin Office Activity

Recently, a number of companies have expanded or located their offices in Dublin. We are pleased to announce:

- **Redfin** has leased approximately 19,000 sq. ft. at the Dublin Corporate Center. Redfin is a next-generation real estate brokerage company with the country's #1 brokerage website.
- **Vagaro** is expanding to 19,011 sq. ft. in the Dublin Corporate Center. Vagaro is a leading cloud-based management platform for the salon, spa and fitness industry.
- **Patelco Credit Union** recently purchased Three Park Place (209,120 sq.ft.) and is currently making tenant improvements to the building to move their headquarters to Dublin. Patelco is one of the nation's largest credit unions with over \$6 billion in assets.
- **Crown Castle** has leased approximately 36,700 sq. ft. at One Park Place. Crown Castle is the nation's largest provider of wireless infrastructure.
- **Carl Zeiss X-ray Microscopy Inc.**, a full-service microscope company, renewed their lease at 5160-5180 Hacienda Dr.
- **Sunrun South LLC** is expanding to a larger space (11,167 sq. ft.) at 6761 Sierra Ct. Sunrun is the nation's leading residential solar, storage and energy services company.
- **California Department of Justice** signed a lease for 20,000 sq. ft. at the Hites Plaza (5601 Arnold Dr.). Multiple State bureaus will have employees working from this office.

### Innovation Tri-Valley #GameChangers

*Has your business achieved a recent innovation for new and improved products, processes, services, systems or methods?*

Tell us how your company contributes to the culture of innovation and/or the regional Tri-Valley economy - if eligible, we may nominate you for a

#GameChangers Award from Innovation Tri-Valley.

Deadline for nominations is Friday, **February 1, 2019**

### CALENDAR

S	M	T	W	T	F	S

click here to find out what's happening this month

### In This Issue

- Dublin Office Activity
- #GameChangers Awards
- Decorate Dublin Winners
- St. Patrick's Day Business Opportunities
- Congrats Saba
- Organic Waste Collection Resources
- Events and Classes
- New Businesses

### City Contacts

General Information  
(925) 833-6650

City Manager  
(925) 833-6650

Community Development  
(925) 833-6620

Economic Development  
(925) 833-6650

Environmental Services  
(925) 833-6630

Administrative Services





so contact [Suzanne Iarla](#) at 925-833-6650 today!

Everyone is invited to join the Innovation Tri-Valley Leadership Group in celebrating the 4th annual

#GameChangers Awards on Wednesday, **March 13** at the Firehouse Arts Center Theater in Pleasanton. Tickets to the evening reception and awards ceremony are on sale now. For tickets and more information, visit Innovation Tri-Valley's [website](#).

Administrative Services  
(925) 833-6640

Fire Prevention  
(925) 833-6606

Human Resources  
(925) 833-6605

Parks and Community  
Services  
(925) 556-4500

Police (non-emergency)  
(925) 833-6670

Public Works  
(925) 833-6630

City of Dublin  
100 Civic Plaza  
Dublin, CA 94568  
[www.dublin.ca.gov](http://www.dublin.ca.gov)



**DUBLIN**  
CALIFORNIA

---

## Decorate Dublin Winners



In December, the City and Dublin Chamber of Commerce invited local businesses to show off their creative, festive holiday decorations in the 2018 Decorate Dublin contest.

This year, sixteen businesses competed and the winners received a cash prize from the Dublin Chamber. Congratulations to:

- [Amador Spa](#) - People's Choice (\$300 prize)
- [Gallagher's Dublin Pub](#) - Best Use of Light (\$200 prize)
- [Chabot-Las Positas Community College District](#) - Best Interior (\$200 prize)
- [Debut Salon](#) - Most Festive/Creative (\$200 prize)

[Decorate Dublin](#) is an annual event intended to encourage shoppers to frequent Dublin businesses, while also promoting festive décor in Dublin's retail areas during the busy holiday shopping season.

---

## Support Dublin's St. Patrick's Day Celebration



Don't miss this unique opportunity to market your business at the 36th annual St. Patrick's Day Celebration on Saturday and Sunday, **March 16 and 17, 2019**. This annual event has grown to be the largest two-day festival of its kind with over 80,000 visitors expected to attend. Admission is free and features include three stages of lively Irish music and dance, over 250 vendors including arts and crafts, an

Irish Marketplace, commercial vendors, carnival rides, an Irish Tea Cottage and plenty of Irish food and beverage.

- To become a vendor, complete the appropriate [vendor application form](#) by Friday, **January 25, 2019**.
- To become an event sponsor, complete the [sponsor application form](#).

---

## Congratulations to Saba



In December 2018, Dublin-based Saba Software Inc. was named a Gartner Peer Insights Customers' Choice in the Talent Management Suites category.

Saba's recognition in the Gartner's program is based on reviews submitted by verified end-user professionals. Congratulations Saba!

---

## Free Resources to Support Organic Waste Collection

As of January 1, 2019 State law (AB 1826) now requires all businesses with four or more cubic yards of weekly trash service to separate food scraps, food soiled paper, and plant debris for separate organics collection. Establishing an organics collection program puts your business in compliance with the law, helps California and Dublin achieve waste reduction goals, and has the potential to save your business money on overall material collection costs. Items acceptable for organics collection:



If your business is located in Dublin, contact [Amador Valley Industries](#) to set up service and receive the following free assistance:

- Waste assessments to determine your organics collection service needs.
- Cost savings estimate (organics collection service costs half as much as trash).
- Indoor food waste/organics collection containers (limited quantity).
- Program set up and staff training.
- Organics posters and container decals.
- On-going support to keep your program running smoothly.

For a limited time, [Alameda County Waste Management Authority](#) is offering free indoor bins to qualifying Alameda County businesses for the collection of food scraps, compostable paper and plant debris ("organics"). A variety of containers and lids are available-up to a value of \$500 per approved site. You can also request free stickers to place on your indoor recycling, organics or garbage containers to help with proper sorting.

---

## Events in Dublin

### **StartUp Grind Fireside Chat: Equity Crowdfunding** **Tuesday, January 22, 6:30 pm** **Dublin Civic Center**

Startup Grind - Dublin Chapter invites you to attend their next "fireside chat" and learn about equity crowdfunding with Wefunder, the largest regulation crowdfunding platform in the U.S. Jonny Price, Business Director at Wefunder, will talk about equity crowdfunding as an option for startups to raise capital. It's a relatively new way for startups to access capital, and has been gaining traction and credibility with the changes in recent regulations. Tickets are \$10 in advance or \$20 at the door and can be purchased [online](#).

This event is sponsored by the City of Dublin.

### **Yelp 101 Workshop for Tri-Valley Businesses** **Tuesday, February 26, 9 am** **Dublin Civic Center**

Attend this free workshop to learn more about increasing your brand awareness and improving your online reputation from Yelp Local Business Manager Matt Donzella.

Come network with other Tri-Valley businesses and learn how to use the free tools available on Yelp to bring brand awareness to your business and deal with reputation management. The workshop is sponsored by the City of Dublin and the Dublin Chamber of Commerce. Continental breakfast will be available. [Pre-registration](#) is strongly encouraged.

---

---

## Upcoming Classes

Start your retail business off right for 2019 by attending this workshop presented by the Alameda County Small Business Development Center:

- [Impactful Retail Marketing Workshop](#) - January 23, 2019, 6:00 pm to 7:30 pm at Oakland City Hall

And, learn from the experts with SCORE's small business training workshops. Upcoming local classes taught by SCORE Business Professionals include:

- [How to Write a Compelling Business Plan \(Workshop\)](#) - January 24, 2019, noon to 5:30 pm at Cal State East Bay
- [What You Need to Know Before Buying a Franchise](#) - January 24, 2019, 1 pm to 4:00 pm at Cal State East Bay

---

## Welcome New Dublin Businesses

### Now Open:

[Tea Heart](#) opened in December in the Ulferts Shopping Center, a popular dining destination in Dublin. Tea Heart serves bubble tea (boba). They are located at 4288 Dublin Blvd, Suite #104.



Also new to the Ulferts Shopping Center is [Korean Wave](#), or K-Wave, which carries the hottest Korean brands of ginseng, cosmetics, fashion, clothing, massage chairs and more. They are located at 4288 Dublin Blvd, Suite #119.

[88 Bao Bao](#) opened recently at Fallon Gateway (3880 Fallon Gateway). This quick-service Chinese dim sum restaurant offers a variety of steamed dumplings, fried dumplings, buns and other items.

[Thirsty Bay Tap 'N Pour](#), a new self-serve craft beer bar, opened in January at 5286 Iron Horse Parkway, walking distance from the Dublin/Pleasanton BART Station. Customers receive a wristband that allows them to draw from any one of the 35 craft beers and four wines on tap. They also serve bar snacks.



### Coming Soon:

[Amazing Basil](#) at Fallon Gateway (3916 Fallon Road) is opening soon. This new Asian Fusion restaurant offers pho, garlic noodles and boba tea.

[Rahma Mediterranean Grill](#) at 7198 Dublin Blvd (the former site of Rahma Mediterranean Market that moved to 7111 Village Parkway earlier this year) is

expected to open by the end of this year. The fast-casual Mediterranean restaurant will serve fried chicken, shawrma plates and wraps.

[Elegance at Dublin](#) - Construction is underway at 7601 Amador Valley Blvd. (across from the Dublin Senior Center) for a new memory care and assisted living facility. Elegance at Dublin will offer memory care and 48 assisted living apartments and is expected to open by the end 2019. Milestone Retirement Communities plans to hire about 70 employees to staff the senior living community.

[360 Fitness Superstore](#) has signed a lease for the former Combat Sports Academy site on Dublin Blvd. The business currently has two stores, one in

Academy site on Dublin Blvd. The business currently has two stores, one in Walnut Creek and one in San Rafael. They are a family owned establishment since 1981 and they specialize in selling fitness equipment. They are expected to open in the coming months.

**IKEA** recently received approval to develop an IKEA store along with 92,000 square feet of new retail and restaurants on their property at the corner of I-580 and Hacienda Drive.

The Dublin Business News Update is a bimonthly publication highlighting the latest news and events affecting the business community. For more information or assistance, please contact Economic Development via email, [economic.development@dublin.ca.gov](mailto:economic.development@dublin.ca.gov), or phone: (925) 833-6650.

## City of Dublin

100 Civic Plaza, Dublin, CA 94568 | (925) 833-6650 | [www.dublin.ca.gov](http://www.dublin.ca.gov)

