



General Business Information



East Bay Innovation Award Nominations



Has your business recently created a product, process, service, system or method innovation?

If so, please contact us by Monday, October 1st so we can nominate you for an East Bay Innovation Award!

The East Bay Economic Development Alliance (East Bay EDA) is currently accepting nominations of innovative companies and organizations in the East Bay and we would like to nominate you! The purpose of this award is to highlight the East Bay's competitive advantages that attract innovative businesses to locate and grow in the East Bay.

To qualify, businesses must:

- Be a for-profit business or not-for-profit organization, with headquarters or operations in Alameda or Contra Costa Counties.
- Have achieved an innovation in the East Bay that is being used for new and improved products, processes, services, systems or methods.
- Be active in one of these categories:
 - Advanced Manufacturing
 - Catalyst of the Year
 - Clean Tech
 - Education
 - Engineering and Design
 - Food
 - Information and/or Communication Technology
 - Life Science

Please contact [Suzanne Jarla](#) in the Economic Development Division at 925-833-6650 by October 1st to discuss your business innovation. The awards celebration will be held at the Fox Theater in Oakland on Thursday, March 28, 2019.

For more information, visit iAwards.EastBayEDA.org.

2018 Tri-Valley Rising Report Now Available

Tri-Valley Rising was first published in 2014 with the aim of taking inventory of the Tri-Valley region's assets and resources, explaining its impressive economic success, identifying challenges that could threaten to impede its future growth, and providing policy recommendations to ensure its continued vitality. The July 2018 update to Tri-Valley Rising builds on the findings and information presented in the first report, while also exploring ways to better connect and strengthen the Tri-Valley's economy as it continues to grow. Download the report from the Innovation Tri-Valley [website](#).



Made in California

The Governor's Office of Business and Economic Development (GO-Biz) recently launched "CA Made," a statewide labeling program for manufacturers. The CA Made program supports all products manufactured in California that meet the requirements, including apparel, furniture, software, art, household goods, handmade items, toys, and cosmetics. CA Made provides the following services to approved products:

- A license to use the CA Made label on products, packaging, and point of sale merchandising.
- Placement of the product and company biography on the CA Made website.
- Information on services from program partners.
- Marketing via GO-Biz's social media sites.
- Access to the State's "Made in California" partnership benefits.

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City Contacts

General Information
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Community Development
(925) 833-6620

Economic Development
(925) 833-6650

Environmental Services
(925) 833-6630

Administrative Services
(925) 833-6640

Fire Prevention
(925) 833-6606

Human Resources
(925) 833-6605

Parks and Community Services
(925) 556-4500

Police (non-emergency)
(925) 833-6670

Public Works
(925) 833-6630

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100 Civic Plaza
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For more information, visit the CA Made [website](#).

California Competes Tax Credit

The California Competes Tax Credit is an income tax credit available to businesses that want to come to California or stay and grow in California.

The purpose of the California Competes Tax Credit is to attract and retain high-value employers in California in industries with high economic multipliers and that provide their employees with good wages and benefits. Businesses of any size in all industries are eligible to apply for the California Competes Tax Credit.

The program has a competitive application process and proposals must show the business's ability, willingness, or both, to create jobs that might not otherwise exist in California. Applications for the California Competes Tax Credit will be accepted online at www.calcompetes.ca.gov during the following periods:

- January 2, 2019, through January 21, 2019
- March 4, 2019, through March 25, 2019

For more information, visit the California Competes Tax Credit [webpage](#).

East Bay SCORE

Could your business benefit from free counseling in accounting, business planning & structure, commercial leases, eCommerce, export/import, finance, manufacturing, marketing, operations, retail or strategic planning?

SCORE is an organization of successful business entrepreneurs and industry executives who volunteer to counsel and mentor businesses at no cost - from start-up to success. East Bay SCORE offers free and confidential small business advice for entrepreneurs in Alameda, Contra Costa & Solano counties including face-to-face and online counseling, as well as low cost workshops.

No matter if you are starting, running or growing your business, SCORE is available to help you. Visit the East Bay SCORE [website](#) to find a mentor, see their full workshop schedule or access other resources. Appointments are also available at the Dublin Chamber of Commerce on Thursday mornings by arrangement.

To schedule a meeting with a SCORE advisor at the Dublin Chamber of Commerce Office, call 925- 828-6200.



Congratulations to BayInfoTech and NORCAL Ambulance



Two businesses in Dublin were recently listed in Inc. Magazine's annual [Inc. 5000](#), a prestigious ranking of the nation's fastest-growing private companies.

BayInfoTech ranked 783 on the list. BayInfoTech, a software development company, provides cloud managed services, M2M and IoT services, as well as IT trainings.

NORCAL Ambulance ranked 3,046 on the list. It was the second time NORCAL has made the list. NORCAL Ambulance partners with hospitals and healthcare systems throughout the region, providing a complete solution for both critical and routine medical transportation needs.

Business Anniversary Reception Held

Each year, the Dublin City Council recognizes businesses that are celebrating significant milestone anniversaries. Recently, the City hosted a breakfast reception to celebrate and honor some long-standing local businesses.

To view photos from the event, please visit the City's [webpage](#).



Welcome New Businesses

[Aloft Dublin-Pleasanton](#) opened recently at 4075 Grafton Street. The four-story hotel has 127 guest rooms, two meeting rooms that can be rented, plus a hip bar that is open to the public and offers live music weekly.

Fun Fact: another Aloft hotel is also opening this year in the Irish city that shares our name!

Lucille's Smokehouse Bar-B-Que is now open and serving lunch and dinner in Downtown Dublin at 7202 Amador Plaza Road. They also have a full bar.

Daiso, a popular Japanese retailer, is now open in Downtown Dublin at 7201 Regional Street (next to CVS and Fitness 19).

NextTech Speaker Series

Wednesday, September 26, 2018 at 6 pm
Dublin Civic Center, 100 Civic Plaza, Dublin



i-GATE Innovation Hub presents Barney Saunders, CEO of Purigen, to share his perspective as CEO on how to build a company in the life sciences industry. The [NextTech Speaker Series](#) connects Bay Area founders, investors, executives and technology developers with the life sciences community in the Tri-Valley and greater East Bay. Each NextTech speaker brings a unique perspective on how to succeed in an innovation economy evolving beyond Silicon Valley.

The City of Dublin is pleased to be a co-sponsor of the NextTech Speaker Series.

For more information or to register, visit the i-GATE Innovation Hub [website](#).

Upcoming Seminars and Classes

The Alameda County Small Business Development Center serves entrepreneurs and business owners throughout Alameda County. These upcoming events are free to attend and pre-registration is required. For more information, or to register for a class, visit the ACSBDC [website](#).

Digital Marketing & Social Media for Your Business

Thursday, September 27, 2018 5:30 pm to 8:00 pm in Oakland

Food Business Entrepreneur Training Academy

Ten evening sessions

Monday, October 22, 2018 to Wednesday, November 28, 2018 in Dublin



East Bay SCORE also offers classes to local entrepreneurs and business owners in Alameda and Contra Costa Counties. There may be a fee to attend a class. For more information and to register for an upcoming class, visit the East Bay SCORE [website](#).

Planning for Profit

September 24, 2018, 1:00 pm in Oakland

What You Need To Know Before Buying a Franchise

September 25, 2018, 9:00 am in Oakland

Business Startup Basics

October 11, 2018, 8:15 am in Oakland

Legal Issues for Small Businesses

October 19, 2018, 9:00 am in Oakland

How to Write a Compelling Business Plan

October 25, 2018, 12:00 pm in Oakland

Surviving and Thriving as a Small Business in the Internet Era

November 3, 2018, 9:00 am in Oakland



Chamber of Commerce Business Recognition Luncheon

Wednesday, October 10, 2018

11:30 am to 1:30 pm

Shannon Community Center, 11600 Shannon Ave., Dublin

The Dublin Chamber of Commerce is having a Business Recognition Luncheon to honor those business leaders from the Dublin Chamber membership for their outstanding contributions to our community. Dublin's Mayor, David Haubert, will present the awards to the recipients. The luncheon will also include a special presentation in celebration of the Chamber's 50th Anniversary!

To purchase tickets, visit the Chamber [website](#).

Harvest Fair - Sponsorship Opportunities Still Available

Saturday, October 13, 2018

Noon to 5 pm

Dublin Heritage Park and Museums, 6600 Donlon Way, Dublin

This annual Harvest Fair is an afternoon of old-fashioned fall fun for the whole family with lively bluegrass music and farm activities. Sponsorships are still available and a great way for your business to reach out to new customers in the community. Information on applying to become a sponsor is on the Harvest Fair [webpage](#) or email [Alicia Rasmussen](#).



The Dublin Business News Update is a bimonthly publication highlighting the latest news and events affecting the business community. For more information or assistance, please contact Economic Development via email, economic.development@dublin.ca.gov, or phone: (925) 833-6650.

City of Dublin

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